CENTER JOINT UNIFIED SCHOOL DISTRICT

REQUEST FOR PROPOSAL #23-03 FOR LEASE-LEASEBACK SERVICES FOR THE MODERNIZATION PROJECT AT OAK HILL ELEMENTARY SCHOOL

Proposal Deadline Date:

October 24, 2023 at 3:00:00 PM

Submit to:

Center Joint Unified School District Maintenance Operations and Facilities Attn: Angela Espinoza 8408 Watt Avenue Antelope, CA 95843

RELEASE DATE: September 14, 2023

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REQUEST FOR PROPOSAL #23-03

FOR

LEASE-LEASEBACK SERVICES FOR THE MODERNIZATION PROJECT AT OAK HILL ELEMENTARY SCHOOL

I. PURPOSE OF THE RFP:

By way of this Request for Proposals #23-03 ("RFP"), the District ("District") seeks proposals from lease-leaseback contractors ("Contractor" or "Firm") to provide lease-leaseback construction services for the Modernization at Oak Hill Elementary School ("Project"), located at 3909 North Loop Blvd., Antelope, CA 95843. The purpose of this RFP is to obtain information that will enable the District to select a lease-leaseback Contractor using the "best value" competitive procurement process under Education Code section 17400 *et seq.*, that can assist the District with construction services. The "best value" competitive procurement process is an evaluation process whereby a Firm is selected by the District on the basis of objective criteria for evaluating the qualifications of Firms, with the selected Firm representing the best combination of price and qualifications. Each Contractor responding to this RFP should be prepared and qualified to provide lease-leaseback construction services described in this RFP to the District in an expeditious and timely manner and on relatively short notice so as to enable the District to meet critical time deadlines and schedules.

II. BACKGROUND ON THE PROJECT:

This Project will be constructed using the lease-leaseback project delivery method authorized by Education Code section 17400 *et seq*. The District has contracted with AC Martin, Inc. to be the Architect of Record for the Project, and the lease-leaseback Contractor will be expected to provide lease-leaseback construction services for the Project as described below:

This Project consists of the modernization at an existing elementary school, site improvements, and add alternate scopes of work including the following:

Existing Elementary School Modernization

Fire alarm replacement, digital intercom/clock bell/fiber backbone replacement, roofing, restrooms and drinking fountain upgrades to provide access compliance, assistive listening system, casework/sink upgrades, and paint and carpet in classrooms and workrooms.

Site Improvements

Parking lot and playground hardscape seal and stripe, ornamental site fencing, path of travel improvements and signage upgrades to provide access compliance, and new trash enclosure.

Additive Alternates

- 1. Replace existing carpet, vinyl tile and rubber base in permanent classrooms as shown and described on plans and specifications with new carpet, rubber base and walk off carpet at entry and wet areas. Deep clean ceramic tile floors restrooms being renovated.
- 2. Paint interior walls, hard lid ceilings, interior and exterior doors and frames at each permanent classroom as shown and described on plans and specifications.
- 3. Provide a 30 year warranty on roofing material and installation.

- 4. Exterior paint on all portable buildings, including but not limited to walls/body, exterior doors/frames, trim, facia, gutters and downspouts.
- 5. Remove and replace the carpet and rubber base in the portable classrooms.
- 6. Replace the floor in the MPR with Luxury Vinyl Tile by Tarkett ID Latitude Stone & Concrete 7242 18" x 18" Tile Color: 7242 Hearthstone.

The estimated construction budget for this Project is \$4,900,000, not including contingencies or allowances. The estimated performance period is 322 calendar days, see Exhibit A for Estimated Project Milestone Schedule and Exhibit B for Site Logistics and Estimated Phasing Plan.

The Plans and Specifications for the Project have been approved by the Division of State Architect ("DSA") under Application Number 02-121265, File Number 34-10. The Plans and Specifications may be obtained by electronic transfer for download from: https://www.centerusd.org/About-Us/Request-For-Proposal/index.html. Additionally, a Hazardous Materials Survey Report will be prepared and will be Exhibit C.

III. PRE-QUALIFICATION OF CONTRACTORS:

All prospective general contractors, mechancical contractors, electrical contractors and plumbing contractors must be pre qualified prior to submission of proposals in order for the District to receive funds pursuant to the Leroy F. Greene School Facilities Act of 1998 for funding that involves a projected construction expenditure of one million dollars (\$1,000,000) or more. The questionnaire can be found on the district website:

 $\underline{https://www.centerusd.org/documents/About-Us/Request-For-Proposal/Prequalification\%20List/CJUSD-Request-of-Pre-qualification-of-Bidders.pdf$

All questionnaires's must be received ten (10) calendar days prior to the due date for the submittal of proposals. The list of approved contractor's will be posted five (5) calendar days prior the due date for the submittal of proposals.

IV. RFP TIMELINE:

TASK	DATE	TIME/LOCATION
Request for Proposals Issued	September 14, 2023	
Mandatory Project Walk-Through	September 26, 2023	7:30 AM / Oak Hill Elementary School 3909 North Loop Blvd., Antelope, CA 95843
Deadline for the submittal of the Pre Qualification questionnaire	October 10, 2023	
Deadline for Submittal of Questions	October 13, 2023	
Notification of Pre Qualification Approval	October 17, 2023	
Issue Final Addendum	October 19, 2023	
Response to RFP due	October 24, 2023	3:00:00 PM / 8408 Watt Avenue, Antelope, CA 95843
Notification of Short Listed Firms	October 27, 2023	

Short List Interviews and Submittal of Fee Proposal*	October 30-31, 2023	3:00:00 PM / Maintenance Operations and Facilities 8408 Watt Ave Antelope, CA 95843
Notification of Selected Firm*	November 1, 2023	
Anticipated Board Approval Date*	November 15, 2023	

^{*} Estimated deadlines subject to revision at the District's discretion.

V. QUESTIONS AND CLARIFICATION OF THE RFP

All questions, requests for explanation or clarifications of any kind in regard to this RFP shall be made in written form, submitted via email to sharont@capitalpm.com; by the Deadline for Submittal of Questions specified in Section IV, above. A response will not be provided to any late questions, or requests for explanation or clarifications. All addenda and clarifications will be issued by the Architect to registered plan holders. Any interpretation, clarification, or correction of this RFP will only be made by addendum as noted above. No person or Firm is authorized to make any oral interpretation of any provision in this RFP, nor shall any oral interpretation be binding on the District.

VI. <u>DIR REGISTRATION AND PREVAILING WAGES</u>

<u>DIR Registration.</u> Contractors and their subcontractors (of any tier) shall not be qualified to submit or be listed on a proposal, or engage in the performance of any contract for public work, as defined in the Labor Code, unless currently registered and qualified to perform public work pursuant to Section 1725.5 of the Labor Code. It is not a violation of this Section for an unregistered contractor to submit a proposal that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 of the Labor Code at the time the contract is awarded.

<u>Prevailing Wages.</u> The Contractor and all subcontractors shall comply with the requirements set forth in Division 2, Part 7, Chapter 1 of the Labor Code. Pursuant to Labor Code section 1770 *et seq.*, the District has obtained from the Director of the Department of Industrial Relations the general prevailing rate of per diem wages and the general prevailing rate for holiday and overtime work in the locality in which this work is to be performed for each craft, classification or type of worker needed to execute the contract. Copies are available from the District to any interested party on request and are also available from the Director of the Department of Industrial Relations.

VII. <u>SUBCONTRACTOR DESIGNATIONS</u>

Pursuant to Education Code section 17406(a)(4)(A), the District is requiring all Firms to identify and designate the subcontractors who will be performing the following scope(s) of work as set forth in Attachment 4. Each Firm shall list only one subcontractor for each scope of work as defined by the Contractor in its proposal. All subcontractors shall be properly licensed by the Contractors State License Board. All designated subcontractors in Attachment 4 will be afforded the protections of the Subletting and Subcontracting Fair Practices Act (Public Contract Code section 4100 et seq.)

After award of the lease-leaseback contract for the Project, and in accordance with Education Code section 17406(a)(4)(B), any subcontractor that was not identified in the Contractor's proposal and whose subcontract value exceeds one-half of one percent of the price allocable to construction work must be awarded a subcontract in accordance with the following process:

- A. Provide public notice of availability of work to be subcontracted in accordance with publication requirements applicable to the competitive bidding process of the District, including a fixed date and time on which qualifications statements, bids, or proposals will be due.
 - B. Establish reasonable qualification criteria and standards.
 - C. Award the subcontract either on a best value basis or to the lowest responsible bidder.

The process above may include prequalification or short-listing. The process shall not apply to subcontractors listed in the Contractor's original proposal. Subcontractors awarded subcontracts as set forth above shall be afforded all the protections of the Subletting and Subcontracting Fair Practices Act (Public Contract Code section 4100 *et seq.*)

All subcontractors (of any tier) performing any portion of the Work must comply with Labor Code sections 1725.5 and 1771.1 and must be properly and currently registered with the California Department of Industrial Relations and qualified to perform public works pursuant to Labor Code section 1725.5 throughout the duration of the Project.

VIII. CONTENTS OF THE PROPOSAL

Firms <u>must</u> submit one original, three (3) hard copies and a digital copy (on a USB drive) of the proposal. All proposals should address the requested information for each of the evaluation categories below. The proposal shall demonstrate the qualifications, competence, and capacity of the Firm:

- A. Cover Letter/Letter of Interest Include a cover letter, addressed to: Center Joint Unified School District, Maintenance Operations and Facilities, 8408 Watt Avenue, Antelope, CA 95843, Attention: Richard Putnam. State the eligibility of the Firm to respond to this RFP, a brief description and history of the Firm, and a statement of interest.
- **B.** Table of Contents The table of contents shall reflect the order stated herein and shall include section titles and page numbers.

C. Evaluation Categories

- 1. **Mandatory Requirements** The following requirements are mandatory and must be satisfied. The mandatory requirements will be scored on a pass/fail basis. Failure to meet any one of the mandatory requirements specified in this Section VIII(C)(1) will disqualify your Firm from any further consideration for this RFP.
- a. Contractor Responsibility Identify if your Firm has ever had the following occur in the past seven (7) years. For the purposes of this paragraph, "Firm" shall include any present or past (over the last five (5) years), officers, owners, principals, partners, or any qualifying individuals including any Responsible Managing Employee (RME) or Responsible Managing Officer (RMO). Any occurrence of the following in the past seven (7) years shall render the Firm not qualified to submit a proposal:
 - Found to be a non-responsible contractor by any public agency;
 - Convicted for false claims;
 - Firm's license revoked or suspended;
 - Debarred or otherwise ineligible to bid on or be awarded a public works contract;

- Terminated for cause or defaulted on a construction contract; or
- Convicted of a crime involving the awarding of a construction contract, or the bidding or performance of a construction contract.
- b. License Requirements Pursuant to Business and Professions Code section 7028.15 and Public Contract Code section 3300, the Contractor must possess a California Contractor's Class B license at the time of submittal of its proposal, and for the duration of the contract, if awarded. Subcontractors must possess the appropriate license for the work to be performed on the Project.
- c. **Performance and Payment Bonds** All Firms submitting a proposal to this RFP must be able to provide separate faithful payment and performance bonds, each in an amount equal to 100% of the total contract amount. All bonds must be issued by a California admitted surety as defined in California Code of Civil Procedure section 995.120. Firms must provide a letter from their surety indicating the Firm's current and overall bonding capacity, and the ability to meet the bond requirements in Section 35.14 of the Construction Services Agreement.
- d. **Insurance Requirements** All Firms submitting a proposal to this RFP must have the ability to meet all of the insurance requirements set forth in Section 35.1 of the Construction Services Agreement. Firms must include a copy of their current certificate of insurance in their proposals evidencing the following minimum insurance requirements:

Comprehensive general liability insurance with a combined single limit per occurrence of not less than \$2,000,000.00 or commercial general liability Insurance (including automobile insurance) which provides limits of not less than:

- Per occurrence (combined single limit): \$1,000,000.00
- Project Specific Aggregate (for this Project only): \$2,000,000.00
- Products and Completed Operations: \$1,000,000.00
- Personal and Advertising Injury Limit: \$1,000,000.00

The following special hazards shall be covered by riders or riders to above mentioned public liability insurance or property damage insurance policy or policies of insurance, in amounts as follows:

- Automotive and truck where operated: \$1,000,000.00
- Material Hoist where used: \$1,000,000.00
- Explosion, Collapse and Underground (XCU coverage): \$1,000,000.00

Excess Liability Insurance coverage in the amount of Five Million Dollars (\$5,000,000.00).

Workers' Compensation Insurance shall be provided in accordance with the provisions of the California Labor Code adequate to protect any person, firm, or corporation employed directly or indirectly in connection with the work of the Contractor from claims under Workers' Compensation Acts which may arise for operations, whether such operations be by any person, firm, or corporation, employed directly or indirectly by the Contractor upon or in connection with the work.

Provide a letter from your insurance broker stating that you will be able to provide and meet the insurance requirements in Section 35.1 of the Construction Services Agreement.

2. **Firm Personnel, Capacity, and Methodology – Attachment 1**. Each Firm must completely answer all questions in Attachment 1 of the RFP. Note: **Questions may be answered in other**

sections of the proposal if clearly and conspicuously identified and referenced in the proposal. The following shall be stated:

- a. **Description of Firm** Include a description of the Firm's qualifications for providing lease-leaseback services on California school construction projects. Include information regarding the size of the Firm, location of the office from which the required services will be performed, nature of all work performed, and the number of years in this particular business. The Firm shall provide an affirmative statement that it is independent of the District as defined by generally accepted standards.
- b. **Firm's Personnel and Staffing Resources** Submit resume(s) or profiles for each key staff who will be proposed to provide the requested services, including their qualifications and recent relevant experience providing similar services. Each resume shall include, without limitation, the following information; (a) education; (b) years of relevant experience; (c) professional registrations, certifications and affiliations (d) project-specific experience with focus on public works projects and emphasis on K-12 projects providing lease-leaseback services, including dates and durations of each project listed and the name of the firm where employed. Include a discussion on the Firm's philosophy and approach for providing outstanding customer service.
- c. Capacity, Methodology, Schedule and Value Engineering Describe how the Firm will provide services and fulfill the requirements and expectations of the District and this RFP. Use this section to address the ability of your Firm to undertake and accomplish the required scope of services while meeting deadlines, the Firm's record of meeting schedules and deadlines of other clients, advantages over other firms in the same industry, strength and stability as a business, and supportive client references. Describe the Firm's ability to provide lease-leaseback services exclusively and in a timely manner for the District and the Firm's commitment to providing experienced personnel assigned to District's Project. Provide a preliminary project schedule with critical milestones and narrative on Firm's approach to maintain progress while minimizing impact on school. Additionally, describe Firm's approach to Value Engineering including specific potential cost saving strategies that could be applied to this project.
- d. **Litigation** Furnish and provide specific information on any termination for convenience, litigation settled or judgments entered within the last five (5) years, as well as any civil judgments within the last five (5) years. Identify if the Firm or any employee of the Firm is a party to an existing dispute with an owner, or owner's consultants, related to any project for which the Firm provided construction services. If so, please describe the nature of the dispute and its anticipated outcome.

Identify if the Firm has ever filed a petition for bankruptcy. If so, please provide the date the petition was filed and identify the jurisdiction in which it was filed.

- 3. **Relevant Experience and Past Performance** Description of past performance and related experience. Each Firm is required to submit a list of its most relevant lease-leaseback services provided in the past five (5) years that are of the approximate size of the Project described in the RFP. The list shall include: (1) a description and size of the project, (2) scope of the work, (3) dates services were performed for lease-leaseback services, (4) total price for the project (please state amounts separately for lease-leaseback services and include the final guaranteed maximum price and all contingencies and allowances, and, (5) client's name, address and phone number.
- 4. **Labor Compliance/Skilled and Trained Workforce** Describe your ability to comply with statutory requirements for the payment of prevailing wages, including the monitoring and enforcement of your subcontractor's payment of prevailing wages. Provide copies of any DIR Civil Wage and Penalty Assessment against your Firm, explain the circumstances for the Civil Wage and Penalty Assessment, and the final resolution.

Further describe your plan and methodology to comply with the requirements for the use of a "skilled and trained workforce" as defined in Education Code section 17407.5 and Public Contract Code section 2600 *et seq.*, for each apprenticable occupation that will be used on the Project, including all subcontractors of any tier. Include in your discussion your plan and methodology to comply with the percentage requirements for the use of "skilled journeypersons" for each apprenticable occupation and the required monthly report demonstrating compliance. Please include a copy of a sample monthly report prepared by your firm for another owner if available. Finally, identify and discuss which apprenticable occupation(s) will be the most difficult to meet the percentage requirements for skilled journeypersons on the Project and state why.

5. **Safety** – Discuss your plan to maintain a safe worksite. In your discussion, include whether your Firm has an Injury and Illness Prevention Program that complies with 8 CCR § 1509, whether your Firm has a safety program that meets Cal/OSHA requirements, and whether your Firm will provide a full-time person dedicated to safety on the Project.

Please state whether you have had any accidents in the past five (5) years that resulted in a construction fatality on any of your projects and provide any details for each incident.

Please state whether you have had any recordable injuries in the past five (5) years and provide the average total recordable injuries for the past five (5) years.

Please provide an EMR verification from the State of California or an insurance company for each of the past five years.

- 6. **Local Business Outreach and Participation** The District is vitally interested in promoting the growth of small and local businesses within the boundaries of the District and greater the Sacramento Metropolitan Area by means of increasing the participation of these businesses in the District's purchase of goods and services. The District has a goal of three (3) percent of all contracts for these services be awarded to local businesses. A locally-owned business, for purposes of satisfying the locality requirements of this provision, is one which holds a valid business license issued by the city where the District is located or the city or cities where the District has schools. Describe the Firm's plan for inclusion of local businesses in the services to be provided for the District.
- 7. **Exceptions to the Lease-Leaseback Agreement** The form of the Lease-Leaseback Agreement (Site Lease, Sublease, and Construction Services Agreement) are attached to this RFP as Attachment 3. Please review each agreement and provide any proposed exceptions to those agreements on Attachment 1, Firm Questionnaire, Section E.
 - D. Fee Proposal –Lease-Leaseback Fee and General Conditions "Attachment 2"

<u>DO NOT SUBMIT THIS FORM WITH THE PROPOSAL. ATTACHMENT 2 MUST BE</u> <u>BROUGHT TO THE INTERVIEW IN A SEALED ENVELOPE.</u>

The fee proposal, "Attachment 2", must be submitted in a separate, sealed envelope with your company name, proposal title, "Fee Proposal, Attachment 2", labeled on the outside of the envelope and brought to the interview. Only those Firms that are invited to interview will be required to complete the Fee Proposal (Attachment 2).

Provide a lump sum fee to provide a proposed not-to-exceed Guaranteed Maximum Price ("GMP") for construction services on Attachment 2.

IX. PREPARATION AND SUBMITTAL OF THE PROPOSAL

A. Proposal Submittal and Deadline

One original, three (3) hard copies and a digital copy (on a USB drive) of the proposal must be submitted under sealed cover by no later **than 3:00:00 p.m. on October 24, 2023.** Label the outside of the sealed proposal envelope or box with your company name, proposal title and RFP deadline. Proposals shall be delivered to:

Center Joint Unified School District Maintenance Operations and Facilities Attn: Angela Espinoza 8408 Watt Avenue Antelope, CA 95843

It is the sole responsibility of the Firm submitting the proposal to ensure that its proposal is actually received in the office prior to the deadline time and due date. Unless this RFP is extended by a written amendment, proposals received after the time on the due date will not be considered. Faxed or emailed proposals will not be accepted.

B. <u>Proposal Completeness</u>

Proposals shall be completed in all respects as required by the instructions herein. A proposal may be rejected if it is conditional or incomplete, or if it contains alterations of form or other irregularities of any kind as determined by the District. A proposal will be rejected if, in the opinion of the District, the information contained therein was intended to mislead the District in the evaluation of the proposal.

C. District Not Responsible For Preparation Costs

All costs incurred in the preparation, submission and/or presentation of Firms responding to the RFP including, but not limited to, the Firm's travel or long distance charges expenses to attend any preconferences, oral presentations, interviews, and negotiation sessions, shall be the sole responsibility of the Firm and will not be reimbursed by the District.

The District shall not pay for any costs incurred for proposal or contract preparation as a result of termination of this RFP or termination of the contract resulting from this RFP.

D. Right to Use Ideas

All proposals and other materials submitted become the property of the District. District reserves the right to use any ideas presented in any response to the RFP. Selection or rejection of the proposal shall not affect this right.

E. Modification or Withdrawal Of Proposal

A Firm may modify or withdraw a proposal after submission by written request of withdrawal and resubmission, provided that the proposal withdrawal is prior to the proposal deadline specified.

F. Amendments (Addendum)

Firms are advised that the District reserves the right to amend this RFP at any time. Amendments will be done formally by providing written amendments to all potential Firms known to have received a copy of the RFP and/or by publishing the amendment on the District's website.

G. Equal Opportunity

The Firm shall certify that it is an Equal Opportunity Employer and has made a good faith effort to improve minority employment and agrees to meet federal and state guidelines. Legal residents of the United States of America shall be used in providing all services under this RFP.

Firm shall not discriminate nor permit discrimination against any person because of race, color, religion, age, national origin, ancestry, creed, handicap, sexual orientation, or union membership in the performance of the work, including but not limited to preparation, manufacturing, fabrication, installation, erection and delivery of all supplies and equipment. In the event of receipt of such evidence of such discrimination by the Firm or its agents, employees or representatives, District shall have the right to rescind and terminate the contract.

The successful Firm agrees to include the paragraph above with appropriate adjustments in all subcontracts, which are entered into for work to be performed pursuant to the contract.

H. Waiver or Breach Thereof

No term or provision of this RFP shall be deemed waived and no breach excused, unless such waiver or consent shall be in writing and signed by an individual authorized to so waive or consent. Any consent by either party to, or waiver of, a breach by the other, whether express or implied, shall not constitute a consent to, waiver of, or excuse for, any other breach or subsequent breach, except as may be expressly provided in the waiver or consent.

I. Covenant Against Gratuities

The Firm warrants that no gratuities (in the form of entertainment, gifts, or otherwise) were offered or given by the Firm or any agent or representative of the Firm, to any officer or employee or consultant of the District with a view toward securing the resultant contract or securing favorable treatment with respect to any determinations concerning the award of the contract. For breach or violation of this provision, the District shall have the right to terminate any negotiation or the resultant contract, either in whole or in part, and any loss or damage sustained by the District in procuring on the open market any items which the Firm agreed to supply shall be borne and paid for by the Firm. The rights and remedies of the District provided in this clause shall not be exclusive and are in addition to any other rights and remedies provided by law.

J. Indemnification and Insurance

The Firm, at its own expense and without exception, shall indemnify, defend and pay all damages, costs, expenses, including attorney fees, and otherwise hold harmless the District, its employees and representatives, from any liability of any nature or kind in regard to the delivery of these services. (See, Construction Services Agreement Section 35 for insurance requirements and Section 36 for hold harmless and indemnify requirements.)

K. Conflict of Interest

The Firm is in agreement that it presently has no interest and will not acquire any interest, directly or indirectly, which would conflict in any manner or degree with the performance of the services hereunder. The Firm further agrees that no person having any such known interest or conveyed an interest shall be employed, directly or indirectly, in the delivery of services under this RFP.

L. <u>Independent Contractor</u>

The Firm represents itself as an independent contractor offering such services to the general public and shall not represent him/herself or his/her employees to be an employee of the District. Therefore, the Firm shall assume all legal and financial responsibility for taxes, FICA, employee fringe benefits, workers compensation, employee insurance, minimum wage requirements, overtime, and other expenses.

M. <u>Precedence of Documents</u>

The contract between the District and the successful Firm(s) shall consist of (1) this Request for Proposals (RFP) and any amendments thereto, (2) the Agreements included herein to be executed with the successful Firm(s); and (3) the proposal submitted by the Firm to the District in response to the RFP. In the event of a conflict in language between the documents referenced above, the provisions and requirements set forth and/or referenced in the Agreement shall govern. However, the District reserves the right to clarify any contractual relationship in writing with the concurrence of the Firm, and such written clarification shall govern in case of conflict with the applicable requirements stated in the RFP or the Firm's proposal. In all other matters not affected by the written clarification, if any, the RFP shall govern.

N. <u>Compliance with Laws</u>

In connection with the furnishing of services or performance of work under this RFP, the Firm agrees to comply with the Fair Labor Standards Act, Equal Opportunity Employment Act, and all other applicable federal and state laws, regulations and executive orders to the extent that the same may be applicable.

X. PROPOSAL EVALUATION AND BEST VALUE SCORE

A. <u>Proposal Evaluation Committee</u>

The District's Proposal Evaluation Committee will consist of at least three (3) members and will score each proposal based on the evaluation categories and points set forth in the RFP (See, Section IX.B.). Each Firm's proposal will be evaluated and scored only on the information that is included in the Firm's proposal. If any information is missing or incomplete in your proposal, you will not be provided the opportunity to supply the missing or incomplete information, nor will the District seek clarification of any information included in the proposals. Each proposal must be capable of being evaluated independently based solely on the information contained in the proposal.

B. Evaluation Categories, Points, and Scoring

Each member on the Proposal Evaluation Committee will independently score each proposal and each Firm's score will be equal to the average score from the Evaluation Committee (i.e., the total number of points from the Proposal Evaluation Committee divided by the number of Evaluation Committee members: initial score = sum total of points/number of committee members). The initial score will be calculated to two decimal places. Although the Proposal Evaluation Committee will independently score each proposal, the members reserve the right to discuss the RFP process and information in any proposal with other members.

The RFP contains seven (7) Evaluation Categories, as discussed in Section VIII.C., and the maximum number of points for each category is shown in the table below. There are 1,000 possible points.

EVALUATION CATEGORY	POINTS
Mandatory Requirements	Pass/Fail
Firm Personnel, Capacity, and Methodology	400
Relevant Experience and Past Performance	400
Labor Compliance/Skilled and Trained Workforce	50
Safety	50
Local Business Outreach and Participation	50
Exceptions to LLB Agreements	50
MAXIMUM TOTAL SCORE	1000

C. Short List Interviews

After each Firm's initial score is calculated, the Proposal Evaluation Committee, based on the initial scores, will determine the short list of Firms that will be invited to interview with the Proposal Evaluation Committee. The interview will consist of a short presentation (15 minutes) followed by a question and answer period (30 minutes). After the interview, the Proposal Evaluation Committee will re-evaluate the scores for the Firms invited to interview and make adjustments to the scores, if any, based on the information presented at the interviews. The re-evaluated final scores will be used to calculate the Best Value Scores in Section X.D. A Best Value Score will not be calculated for those Firms not invited to interview with the Proposal Evaluation Committee.

Firms invited to interview with the Proposal Evaluation Committee will be required to bring their fee proposal (Attachment 2) in a sealed envelope to the interview. The fee proposals will remain sealed until after the final scores are re-evaluated and finalized based on the interviews.

D. Fee Proposal and Best Value Score

The fee proposal (Attachment 2) will be used to calculate the Best Value Score. The Best Value Score will be determined by dividing the Firm's final evaluation score (after interviews have been conducted) by the total fee proposal price to calculate a dollar per point score (Best Value Score = Total Fee Proposal/Final Score). The Firm with the lowest dollar per point score will be the Best Value Score.

The following example, for illustration purposes only, demonstrates the calculation of the final score and the Best Value Score.

Example Scoring and Best Value Scoring for Illustration Purpose Only

FIRM #1

EVALUATION CATEGORY	Max.	#1	#2	#3	Ave.
Mandatory Requirements	P/F	P	P	P	P
Firm Personnel, Capacity, and Methodology	400	220	200	230	216.67
Relevant Experience and Past Performance	400	240	260	250	250
Labor Compliance/Skilled and Trained Workforce	50	100	110	80	96.67
Safety	50	50	50	50	50

Local Business Outreach and Participation	50	100	140	130	123.33
Exceptions to LLB Agreements		50	50	50	50
SCORE	1000	810	860	840	836.67

Example Fee Proposal:

Proposed Not-To-Exceed GMP = \$1,100,000.00

Firm 1 - Best Value Score - \$1,100,000/836.67 points = \$1,315/point

FIRM #2

EVALUATION CATEGORY	Max.	#1	#2	#3	Ave.
Mandatory Requirements	P/F	P	P	P	P
Firm Personnel, Capacity, and Methodology	400	215	200	190	201.67
Relevant Experience and Past Performance	400	235	245	250	243.33
Labor Compliance/Skilled and Trained Workforce	50	100	90	125	105
Safety	50	50	50	50	50
Local Business Outreach and Participation	50	100	140	110	116.67
Exceptions to LLB Agreements	50	50	50	50	50
SCORE	1000	800	825	825	816.67

Example Fee Proposal:

Proposed Not-To-Exceed GMP - \$1,000,000.00

Firm 2 – Best Value Score – \$1,000,000.00/816.7 points = \$1,224 point

Based on this example, Firm 2 would be selected because Firm 2 has the lowest Best Value Score.

XI. GENERAL TERMS AND CONDITIONS

District Obligation

Receipt of proposals and responses to this RFP does not obligate the District in any way. The District reserves the right to accept or reject any or all proposals, and to waive any irregularities or informalities in any proposal or in the RFP process.

Award of Contract

This RFP implies no obligation to award contracts to any Firm. If it is in the best interest of the District, the District retains the sole and absolute right to select the Firm that best meets the District requirements. The award is subject to acceptance by the Governing Board of the [District Name]. The District also reserves the right to reject any or all proposals.

Approval to Start Work

The successful Firm may perform work once a Lease-Leaseback Agreement (Site Lease, Sublease, and Construction Services Agreement) has been fully executed and approved by both parties and all appropriate documentation has been received and approved by the District, and a purchase order has been issued. The

District shall not be responsible for work done, even in good faith, prior to approval of the agreement and purchase order issuance by the District.

Ownership of Documents

All proposals and materials submitted in response to this RFP shall become the property of the District and shall be considered a part of the District's Public Records and subject to disclosure under the California Public Records Act, unless exempted by law. In addition, all designs, drawings, specifications, notes and other work developed in the performance of any services resulting from this RFP shall be the sole property of District and may be used by District for any purposes without additional compensation to the selected Firm. The selected Firm agrees not to assert any rights or to establish any claim under the design patent or copyright laws.

Joint Ventures

Where two or more Firms desire to submit a single response to this RFP, they should do so on a prime-subcontractor basis rather than as a joint venture or informal team. The District intends to contract with a single Firm and not with multiple Firms doing business as a joint venture.

Fingerprinting

Per the provisions of Education Code section 45125.1, the District has a zero tolerance policy for all Firms having any contacts with students without clearance from the State Department of Justice. All assigned personnel shall comply with the fingerprinting clearance law prior to providing services at the school sites.

ATTACHMENT 1 – FIRM QUESTIONNAIRE

The Firm shall furnish all the following information accurately and completely for the Firm and each of the proposed staff and submit this with the proposal. Failure to comply with this requirement may cause rejection of the Firm's qualifications. Additional sheets may be attached if necessary. "You" or "your" as used herein refers to the Firm and/or any of its owners, officers, directors, shareholders, parties, principals, or any qualifying individuals including any Responsible Managing Employee (RME) or Responsible Managing Officer (RMO).

If the same information is provided elsewhere in your qualification and qualification materials, then please clearly identify such in the following questions.

Please be advised that the District may request verbal or written clarifications, additional information, an interview or presentation at any time regarding this questionnaire.

SECTION A - GENERAL INFORMATION

Telephone:			
Email and Intern	net Addresses:		
Type of Firm: (c	heck one)		
Individual	Partnership	Corporation _	
Names and titles	s of all principals/officers o	f the Firm:	
Name	Ti	tle	Phone Number

(5)	Please list any applicable certifications, licenses and their associated numbers (including DIR registration #):			
(6)	Have you or any of your principals ever conducted similar services under a different name or certification or different license number?			
	(a) If yes, give other name, address and certification or license number.			
	Name			
	Address			
	License No. (if any)			
(7)	How many years has the Firm been in business under its present business name?			
(8)	How many years of experience does the Firm have providing similar services?			
(9)	For how many public agencies has the Firm provided similar services?			
(10)	Please list the public agencies, including any school districts that the Firm has provided similar services for:			
(11)	Please attach a short history of the Firm including whether it is local, national, or international as well as approximate number of employees. Also provide the number of offices and locations.			
(12)	Identify lease-leaseback construction services performed for other school districts in accordance with parameters described above.			
(13)	Describe how Firm has successfully provided lease-leaseback construction services such as those			

described herein.

(15)		ou or any of your principals been involved in any claim, litigation or arbitration of any kind
		during the prior five (5) years?
	(a)	If yes, provide the name of the public agency and briefly detail the dispute:
(16)	Have y years?	rou ever had a service agreement terminated for convenience or cause in the prior five (5)
	(a)	If yes, provide details including the name of the other party:
(17) pendii		Firm, owners, and/or any principal or manager involved in or is the Firm aware of any ion regarding professional misconduct, bad faith, discrimination, or sexual harassment?
	(a)	If yes, provide details:

Describe the unique or innovative lease-leaseback construction services utilized on previous

(14)

	(a)	If yes, provide details:
(20)	Will th laws?	e Firm comply with all District, local, state and federal legal requirements, regulations and
SECT	ION C -	ADDITIONAL INFORMATION
(21)		provide any other information that may assist the District in ascertaining your qualifications ity and customer service under any resultant agreement.
<u>SECT</u>	ION D -	CONFLICT OF INTEREST
(22)		ou ever had any direct or indirect business, financial or other connection with any official ee or consultant of the District? Identify any conflict of interest in (a):
	(a)	Please elaborate and discuss any potential, apparent or actual conflict of interest:
SECT	ION E.	Exceptions to Agreement Forms
		m is required to list any exceptions to terms in the Agreement Forms below.

I certify and declare under penalt	ty of perjury under the laws of the State of C	
information provided in the foregoing Firm		
Company Name	Signature	
Title	Print Name	

ATTACHMENT 2 – FEE PROPOSAL

DO NOT SUBMIT THIS FORM WITH THE PROPOSAL. ATTACHMENT 2 MUST BE BROUGHT TO THE INTERVIEW IN A SEALED ENVELOPE. The fee proposal, "Attachment 2", must be submitted in a separate, sealed envelope with your company name, proposal title, "Fee Proposal, Attachment 2", labeled on the outside of the envelope and brought to the interview. Only those Firms that are invited to interview will be required to complete the Fee Proposal (Attachment 2).

The proposed not-to-exceed Guaranteed Maximum Price ("GMP") for construction services should be expressed as a lump sum firm-fixed price based on the construction budget, schedule, DSA approved plans and specifications and the description of the Project in Section II of the RFP, as follows. The GMP shall also include the following allowances and contingencies:

	proposes the following:		
a. Propose	ed Base Price (In words)	\$ (in numbe	
	,	(III IIIIII)	18)
b. Allowa	ances:		
All	lowance – 1: Unforeseen Conditions	\$	50,000
All	lowance - 2: Hazardous Material Abatement	\$	20,000
c. Conting	gencies:		
Con	nstruction Contingency	\$	200,000
Err	rors & Omissions (E&O) contingency	\$	100,000
Dis	strict contingency	\$	100,000
FINAL TO	OTAL PROPOSED GUARANTEED MAXIMUM PRIC	CE: State the total pro	posed price in
	OTAL PROPOSED GUARANTEED MAXIMUM PRICERS and words (including all items listed in a, b and c above	e):	posed price in
both numbe		e): \$	posed price in
(in words)	ers and words (including all items listed in a, b and c above	e):	posed price in
(in words)		e): \$	posed price in
(in words)	ers and words (including all items listed in a, b and c above	(in numbers) a permanent classrooms et, rubber base and wa	s as shown and lk off carpet at
oth number (in words) d. Additive	ve Alternates: Replace existing carpet, vinyl tile and rubber base in described on plans and specifications with new carp	(in numbers) a permanent classrooms et, rubber base and wa	s as shown and lk off carpet at ated.

rovide a 30 year warranty on roofing material and installation. (in words) Exterior paint on all portable buildings, including but not limited bors/frames, trim, facia, gutters and downspouts. In words) The words of the existing carpet and rubber base in the position of the positio		\$
In words) Exterior paint on all portable buildings, including but not limite bors/frames, trim, facia, gutters and downspouts. In words) The words is a second control of the position of t	(In words)	(in numbers)
emove and replace the existing carpet and rubber base in the possible sterior paint on all portable buildings, including but not limite bors/frames, trim, facia, gutters and downspouts.	Provide a 30 year warranty on roofing	material and installation.
emove and replace the existing carpet and rubber base in the possible sterior paint on all portable buildings, including but not limite bors/frames, trim, facia, gutters and downspouts.		\$
emove and replace the existing carpet and rubber base in the possible sterior paint on all portable buildings, including but not limite bors/frames, trim, facia, gutters and downspouts.	(In words)	(in numbers)
	(In words)	\$(in numbers)
(n words)	(In words)	
,	Remove and replace the existing carpe	(in numbers)
eplace the floor in the MPR with Luxury Vinyl Tile by Tark concrete 7242 18" x 18" Tile – Color: 7242 Hearthstone.		\$(in numbers)
	move and replace the existing carpe words) blace the floor in the MPR with L	(in numer that and rubber base in the portable stand rubber base in the portable stand rubber base in the portable stand rubber base in the portable standard rubber base standar
	emove and replace the existing carpe n words) eplace the floor in the MPR with L	(in numbers) et and rubber base in the portable classroom \$ (in numbers) cuxury Vinyl Tile by Tarkett ID Latitude

Executed this ______, 2023

Company Name Signature

Title Print Name

<u>NOTE</u>: Should the Firm try to revise the final GMP to be set forth in the lease-leaseback agreement forms in Attachment 3 so that it exceeds the amount listed above, the Firm agrees and acknowledges that the District has the right to deem the Firm's proposal non-responsive, cancel the lease-leaseback contract

without owing any fees or costs to the Firm, and award a contract to another contractor/Firm.

ATTACHMENT 3 — AGREEMENT FORMS

Site Lease, Sublease Agreement, Construction Services Agreement (Attached)

ATTACHMENT 4 — DESIGNATION OF SUBCONTRACTORS FORM

If the District has requested Firms designate subcontractors for specific scopes of work in Section VII of the RFP, the Firm must provide all information for the subcontractors requested below and submit this with the proposal. All other subcontractors shall be identified using this form after the lease-leaseback contract has been awarded in accordance with Education Code section 17406(a)(4)(B).

Description & Portion of Work	Name of Subcontractor	Location & Place of Business	License Type and Number	E-Mail & Telephone*	DIR Registration Number*

^{*} This information must be provided with the proposals. Once submitted, Firms may not revise or amend any other information in this form submitted at the time of proposal are submitted. See Section VII of the RFP for information regarding the procurement of subcontractors not designated in the proposals.

Proper Name of Firm:			
Date:			
Name:			
Signature of Firm Representative:			
Address:			
Phone:			

ATTACHMENT 5 — ACKNOWLEDGE RECEIPT OF ADDENDA

The following form shall be completed and included in the Proposal package.

Failure to acknowledge receipt of all addenda may cause the Proposal to be considered non- responsive to the solicitation. Acknowledged receipt of each addendum must be clearly established and included with the Offer.

The undersigned Proposer acknowledges receipt of the following addendum to the documents:

Addendum No.	Date:
Addendum No.	Date:
Addendum No.	Date:
Addendum No.	Date:
Addendum No.	Date:
Addendum No.	Date:
Signature of the Proposer's Authorized Official	
	_
Name and Title of the Proposer's Authorized Official	al .
Company Name	-
Date	

EXHIBIT A – ESTIMATED PROJECT MILESTONE SCHEDULE

ID	Task Name	Duration	Start	Finish
1	Oak Hill Elementary School Modernization	322 days	Mon 8/21/23	Tue 12/3/24
2	Schedule, Budget, Phasing, Logistics - Planning	11 days	Mon 8/21/23	Tue 9/5/23
8	Document Preparation for RFQ/P for Lease Lease Back Entity	56 days	Mon 8/28/23	Wed 11/15/23
29	Modernization Construction - Phase I - Set up Laydown Area, Modernize (3)	45 days	Mon 10/16/23	Tue 12/19/23
	Portables for Swing Space - Rooms 28, 29 and 30			
30	Issue Notice to Proceed	1 day	Thu 11/16/23	Thu 11/16/23
31	District orders carpet for (3) swing space classrooms - OFCI	1 day	Mon 10/16/23	Mon 10/16/23
32	Mobilization	2 days	Fri 11/17/23	Mon 11/20/23
33	Clear Swing Space Classsrooms to be Upgraded in Phase 1	3 days	Tue 11/21/23	Fri 11/24/23
34	Construction - (3) Classrooms - Swing Space	14 days	Mon 11/27/23	Thu 12/14/23
35	Punch Walk - Corrections	3 days	Fri 12/15/23	Tue 12/19/23
36	Modernization Construction - Casework Modifications	33 days	Thu 12/14/23	Mon 2/5/24
37	Casework - measurements	3 days	Thu 12/14/23	Mon 12/18/23
38	Casework Shop Drawings - Procurement Materials - Fabrication - ready for install	30 days	Tue 12/19/23	Mon 2/5/24
39	Modernization Construction - Phase 2 - Building 21, 22 and 23	21 days	Wed 12/20/23	Wed 1/24/24
40	Move Into Swing Space	2 days	Wed 12/20/23	Thu 12/21/23
41	Construction - Interior Paint, Carpet	16 days	Tue 12/26/23	Fri 1/19/24
42	Move Back to Rooms	3 days	Mon 1/22/24	Wed 1/24/24
43	Modernization Construction - Phase 3 - Building 24, 25 and 26	21 days	Thu 1/25/24	Fri 2/23/24
44	Move Into Swing Space	2 days	Thu 1/25/24	Fri 1/26/24
45	Construction - Interior Paint, Carpet	16 days	Mon 1/29/24	Tue 2/20/24
46	Move Back to Rooms	3 days	Wed 2/21/24	Fri 2/23/24
47	Modernization Construction - Phase 4 - Buildings 27, 31 and 32	21 days	Mon 2/26/24	Mon 3/25/24
48	Move Into Swing Space	2 days	Mon 2/26/24	Tue 2/27/24
49	Construction - Interior Paint, Carpet	16 days	Wed 2/28/24	Wed 3/20/24
50	Move Back to Rooms	3 days	Thu 3/21/24	Mon 3/25/24
51	Modernization Construction - Phase 5 - Building 33, 34 and 35	21 days	Tue 3/26/24	Tue 4/23/24
52	Move Into Swing Space	2 days	Tue 3/26/24	Wed 3/27/24
53	Construction - Interior Paint, Carpet	16 days	Thu 3/28/24	Thu 4/18/24
54	Move Back to Rooms	3 days	Fri 4/19/24	Tue 4/23/24
55	Modernization Construction - Phase 6 - Building C - Bodega Bay	27 days	Wed 4/24/24	Fri 5/31/24
56	Move Into Swing Space	2 days	Wed 4/24/24	Thu 4/25/24
57	Construction - Paint, Carpet & Casework	20 days	Fri 4/26/24	Thu 5/23/24
58	Move Back to Rooms	3 days	Fri 5/24/24	Wed 5/29/24
59	Schools Out for Summer	1 day	Fri 5/31/24	Fri 5/31/24
60	Modernization Construction - Phase 7A - Building D and F Trinidad and San Francisco	25 days	Mon 6/3/24	Tue 7/9/24
61	Move Classrooms out into Conex	2 days	Mon 6/3/24	Tue 6/4/24
62	Construction - Paint, Carpet & Casework	20 days	Wed 6/5/24	Wed 7/3/24
63	Move In	3 days	Fri 7/5/24	Tue 7/9/24

64	Modernization Construction - Phase 7B - Interiors - Building A (Admin, Library, MPR) Restrooms & Building F Restrooms, Kinder Restrooms and Interior Scope (flooring, paint, casework), Roof Replacement	43 days	Mon 6/3/24	Fri 8/2/24
65	Move Classrooms out into Conex	2 days	Mon 6/3/24	Tue 6/4/24
66	Construction	36 days	Wed 6/5/24	Fri 7/26/24
67	Finish / Punch	3 days	Mon 7/29/24	Wed 7/31/24
68	Move In	2 days	Thu 8/1/24	Fri 8/2/24
69	Modernization Construction - Phase 7C- Sitework - Quad, Trash Enc.,	43 days	Mon 6/3/24	Fri 8/2/24
	Playgnd, Hardscape between Portables			
70	Construction	40 days	Mon 6/3/24	Tue 7/30/24
71	Finish / Punch	3 days	Wed 7/31/24	Fri 8/2/24
72	Modernization Construction - Phase B - Exterior Paint, Fascia, Gutters,Downspouts for portables - Weekends and Swing Shift	44 days	Mon 8/5/24	Fri 10/4/24
73	Construction	40 days	Mon 8/5/24	Mon 9/30/24
74	Finish / Punch	4 days	Tue 10/1/24	Fri 10/4/24
75	CLOSE OUT	40 days	Mon 10/7/24	Tue 12/3/24
76	NOC - Board Approval - Need to check date	35 days	Mon 10/7/24	Mon 11/25/24
77	DSA Close Out	40 days	Mon 10/7/24	Tue 12/3/24

^{*}Duration shown in work days.

EXHIBIT B – SITE LOGISTICS AND PHASING PLAN



EXHIBIT C — HAZARDOUS MATERIALS SURVEY REPORT (PENDING)